

*Mansfield Band Parents Association, Inc.*  
*Monthly Meeting Minutes - Wednesday, June 14th, 2017*

Attendees - Matt McGuire, Mark Giambanco, Kelley Giambanco, Jackie Newcomb, Carol Penney, Mark Horowitz, Marybeth McIntyre, Eunice James-Scott, Lily Krentzman, Kim O'Neil, Marybeth Kennedy, Patty Goldberg, Nancy Leblanc, Hilary Souza, Rich LeBlanc, Barbara Mosca, Theresa Kirejczyk, Bonnie Corlito, Rob Corlito, Celia Lee, Leah Durant, Frank Durant, Bob Krentzman, Mary April, Siobhan McDonald, Doris Schirmacher, Ernesto Schirmacher, Josephine Cutone, Carol Terry, Mary Montione-Mahoney, and Scott Souza,

Notes from Treasurer's Report

- We are done spending money for this fiscal year which ends this month
- This year our total revenues came in at a little over \$61,000.00! This included our biggest fundraisers, Gillette at \$45,748.34, Home Show at \$10,480.67, and the mattress fundraiser which came in at a tremendous \$3085.00!
- Percussion spent a little over \$26,000.00 for their season, with Varsity Color Guard spending around \$6300.00 and Junior Color Guard spending a little over \$1800.00.
- After all receipts have been paid in full and our expected Gillette commissions of \$5400.00 come in as well as any other monies that is owed our available cash will be around \$14,000.00.
- Our debit card got hacked. Patty said it was around \$500.00 worth of stuff charged on it. Within minutes we were contacted, and the card was shut down immediately for security purposes. Because it was in Patty's name, and she will no longer be associated with MBPA any more, there was no reason to reinstate it. We will need to decide as a group if we should open another one or not. If we do, we will need to be extra careful using it on all electronic devices.
- Student credits are to be used on anything within the years that the student is active in band/percussion/color guard programs. If the student is getting ready to graduate and they still have credits that have been unused, that money will go into the general band fund, unless they have a sibling they can pass it on to.

Notes from the Band Director

- We are officially done with all our events for this school year.
- Jumping into fall, we have around 110 kids joining the Marching Band. Our "Marching Band" includes color guard students as well. We have started rehearsals already within the last couple of weeks, as well as begun to add the music to the routine. The incoming freshmen have been very excited to be part of this group. It will be the largest marching band we will have in 30 years.

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- The marching band trip that we will be taking in November was just approved by the school committee. We will be heading to New Jersey to Met Life Stadium over Veteran's Day weekend. After the Veterans Day parade on Friday, November 10<sup>th</sup>, students will leave late in the afternoon and stay at a hotel in NJ for two nights, with a performance on Saturday. This trip should only cost approximately \$250.00 per student. A meeting should be scheduled shortly to go over details regarding this trip as well as the schedule band practices and summer band camp.
- Matt and the staff are very excited to announce that this is the largest marching band group to form in 30 years. They can't wait to see what they will sound like in the fall.
- This year's graduating class of band/percussion students was bittersweet for Matt. When he started here at Mansfield High School, he started with most of them. He will miss them very much, and wishes them luck in their future endeavors.
- Matt would like to thank "very much" to all the senior band parent members who will be leaving us this year. He really appreciates everything they have done over the years. He could not make this program work without all of you!
- Uniforms for the guard students that will be participating in our marching band this fall need to be ordered now. A deposit has to be made in order to place this order, so Matt is asking the MBPA to borrow \$3000.00 until he can figure out where that money will actually be obtained from later on. Jackie Newcomb motioned to cover up to \$3000.00 but no more than that. Leigh Durant seconded it. There were no abstentions.

### Agenda Items

- The percussion/guard banquet at Raffael's was a great success. Thank you to Kelley Giambanco and Marybeth McIntire for putting it all together. Thank you to Theresa for taking photos and putting together favors for us, and thank you to Pam Ten Eyck for making photo books for everyone. What a spectacular job you both did!! It was also a bonus that the students did not have to pay for the banquet this year. Since we had some extra money in our budget the band parents decided to pay for each student to go to the banquet. This is just one of the great things the band parents do with the hard earned money we raise throughout the year.
- Scholarship night was attended by Scott Souza and Kelley Giambanco. The two recipients were Brian Krentzman and Jessica Lee. Each one will receive \$500.00 after their first semester. Congratulations to both of them.

### Gillette

- This year we are signed up for a Tier 1 package. The challenge is going to be trying to staff all 30 events this year. Last year we were able to operate more than the

30 that we were required to fill. We are looking at ten LESS evens this year due to lack of interest already this spring. We are looking at possibly making around \$36,000.00 as opposed to around \$50,000.00 that we made this past year. We also have too students signing up for each event and not enough adults. We need to make sure each event is staffed appropriately so we won't get penalized for having too many underage volunteers.

### Fundraising

- We have had some fundraising in the past that have been successful and some that had not been.
- Mark Horowitz presented a GIFT WRAPPING fundraiser at the Emerald Square mall. It would take place over a couple of weeks from Thanksgiving to the Christmas holiday. We would have a table set up with our own supplies to wrap presents. We pay \$750.00 for the season, and we wrap presents for a fee of \$3.00-\$7.00 depending on the size of the gift. Some other schools have raised over \$11,000.00 doing this, but it is a huge commitment. We voted not to consider this for this upcoming year since our focus of commitment should really be on Gillette.
- Kelley Giambanco talked to Richard Lyons at YANKEE CANDLE. Online fundraising will start on July 15<sup>th</sup>. Catalog fundraising will start in the fall when school starts. Does everyone want to proceed with this fundraiser once again? We made \$6000.00 two years in a row. I motioned that we go ahead with the Yankee Candle Fundraiser. Theresa Kirejczyk seconded it. Mark Horowitz made an abstention. We will proceed with this fundraiser.
- The MATRESS fundraiser is coming up August 19<sup>th</sup>, which is the last day of band camp. Pricing for the mattresses are sold at wholesale prices. Jack Isaacs takes care of setting the wholes fundraiser up that day. The only thing we have to do is advertise for it everywhere!! We want to make sure we ask Jack about the delivery process as we have a couple complaints from last year regarding this matter. This event will not interfere with band camp as the fundraiser will take place in the morning, and band camp is in the afternoon. Students stand out in the street with signs and mattress costumes to try to get customers to come in to buy the mattresses. Last year we made around \$3000.00 in profits from this fundraiser. Do we want to do it again this year? Scott Souza motioned yes to do it again. Nancy LeBlanc seconded it. There was one abstention, Jackie Newcomb because she will not be able to make it that day. We will proceed with this fundraiser.

### Board Elections

- We have 4 available board members positions that need to be filled tonight for the next fiscal year which is June 2017-June 2018. The available positions are: President, Vice President, Secretary, and Treasurer. Running for President is: Scott Souza, Frank Durant and Carol Penne, for Vice President is Nancy LeBlanc, Secretary is Kelley Giambanco, and Treasurer is Jackie Newcomb.

- Because there are 3 candidates for president, each one will give a brief 2-3 minute speech of what they will do if elected.
- FOR PRESIDENT
  - ✓ Scott Souza - This is my third year as band parent. Since I have been here, that have been a lot of improvements. If I am elected, I will bring in more people to our monthly meetings. We now have 110 families; I want to see more of them here every month. I would try to get more people interested in Gillette. I would be walking up to them in the parking lots at school, making speeches at the concerts, and composing phone calls. I would post the agenda to the monthly meetings publicly ahead of time. I would have proxy votes for people who could not make the monthly meetings. I would have a mission statement. I would have a detailed fundraising calendar, an updated version of the by-laws, an updated rehearsal form, updated Gillette contract, and plan events earlier like Home Show and fundraisers. I would call around for corporate sponsors. We are tapping into the same people for donations all the time. Branch out to corporate businesses and have them sponsor us in a large donation and get rid of our small fundraising. Keep our restaurant fundraisers, and do them once a month. Everyone has to eat any way and they make an easy \$600.00 or more. Please vote for me.
  - ✓ Frank Durant - I have been a band parent for four years. I do all the building and driving to all the competitions. I think that what Scott said about corporate sponsorships is a great idea. Please vote for me.
  - ✓ Carol Penney - I have been a band parent for the past 4 years, with the last year serving as the Vice President of the MBPA. Our goal is to do a lot of fundraising like selling the candy at concerts. I like how so many people in the Jordan Jackson and the QMS really support the music program. The QMS really gets involved which is great for the kids who will be coming up to the High School. I believe that little fundraising always leads to bigger fundraising. When we participate in fundraising, we meet so many new people which gives us an opportunity to bring new people into our band/percussion/color guard programs. Please vote for me.

Ballots are passed out to everyone. Everyone selects their picks for all positions. Ballots are collected, and counted by Lily Krentzman and Patty Goldberg in the school hallway. While results were counted, we went around the rooms to introduce ourselves and our kids we have in the program.

Results are: CAROL PENNEY FOR PRESIDENT, KELLEY GIAMBANCO FOR SECRETARY, JACKIE NEWCOMB FOR TRESUERE, AND NANCY LEBLANC FOR VICE PRESIDENT. Congratulations to all our winners.

