

Mansfield Band Parents Association, Inc.
Monthly Meeting Minutes – Wednesday, February 6, 2017

Attendees – Matt McGuire, Mark Giambanco, Kelley Giambanco, Jackie Newcomb, Carol Penney, Mark Horowitz, Marybeth McIntyre, Frank Durant, Leigh Durant, Eunice James-Scott, Lily Krentzman, Patty Goldberg, and Scott Souza.

Notes from Treasurer's Report

- Revenues YTD stand at just over \$37,000, with approximately \$13,000 from Gillette earned and awaiting payment, plus a conservative \$10,000 estimated expected from Home Show putting MBPA in good shape relative to the full year projected budget.
- Varsity and JV programs reporting a favorable budget variance with slightly lower than expected expenses to date, to be partially offset by an additional \$600 funding request to cover competition fees which were not included in the original budget.
- A concerted effort was made over the past few months to encourage band families to use their Gillette accumulated Gillette credits to offset final payments for Disney. YTD, over \$11,100 in credits were earned by band families, with over \$12,800 transferred out to offset expenses for Disney, Dayton, uniforms, etc...Outstanding student credit balances stand at \$2,430 as of the end of January.
- Ending Cash Balance as of 1/31 was \$12,806 with projected Cash Available calculated at \$17,809 after accounting for Gillette receivables, student credits, contingencies/reserves, and immediate expenses for the Disney rental truck.

Notes from the Band Director

- Guidance is asking for us to get our scholarship form in on time this year. Scott Souza, Kelley Giambanco, and Mark Giambanco need to work on the application and send it in to Denise McKillop in guidance ASAP. Having it done on time will mean our music students will have a chance to apply for one of the two \$500.00 scholarships.
- Frank and Matt went to a business in Stoughton called Uncle Milti's. They got a deal on the uniforms the students will need for percussion this year. Marybeth McIntyre also got the students a deal on the uniform shoes at Payless Shoe in Mansfield. Thanks to all of them for saving us money.
- Patty Goldberg noticed on the budget that Color Guard forgot to budget in costs for their entrance fees. This will cost \$300.00 for JV, and \$300.00 for Varsity. A motion was made by Jackie Newcomb on this matter, and Lily Krentzman seconded it. There were no abstentions.

- There were no voiceovers in the budget this year as Matt was trying to save money and do it all in house. However Matt felt they needed to outsource this instead for better quality. This will be an additional \$500.00 to add to our budget amount. The motion was made by Leigh Durant on this matter, and Scott Souza seconded it. There were no abstentions.
- Next Concert is on Wednesday, March 15th, at 6:30 at the High School. This concert will involve the Middle School as well as the Jordan Jackson. Then Home Show will be the following week on Saturday the 28th.
- We will need to think about Winter Banquet. We will have it on Memorial Day around 5:30 or around the end of the band season which is after Dayton. Kelley Giambanco will look into places to have it for the best price. We are looking at around 50 students and 12 staff plus parents.

Other Agenda Items

- Percussion Performance Preview will be held this Saturday, February 11th at 7:00pm in the High School Gym for everyone to see.
- June meeting will be changed next month so that all board members can attend. This meeting will be switched from the 7th to the 14th.
- The next meeting we will be voting on new officers for next year.
- Home Show is still in the planning stages. Steffani Kuplast has volunteered to be our Volunteer Coordinator for this event. We are still in need of A LOT of volunteers for this day. We will follow up with everything we need to do for this day at a special meeting at the Giambanco house, on February 28th at 7:30.
- Thank you to Mark Horowitz, The Giambanco's, Leigh Durant, and Lily for all your hard work at Gillette this year. We could not have done it without all of you.
- Mark Horowitz reports that Gillette had a successful year with 35 events in total, 463 shifts, 120 different volunteers, 43 students credited accounts, 26 families and we earned \$14,000.00 for students accounts this year. All these numbers are all up from last year. We won't be doing first time bonuses anymore because they are hard to track, but certainly will keep the bonus events on the weeknights. The average number of people per event was 13. Anything less than 13 was not enough for Barbeque 140. Our new season starts up in 2 weeks.

Next Band Parent Meeting will be on Wednesday, March 14th, 2017

